



# CITYWIDE FUEL CARD- LOCK SERVICES

City Council, April 22, 2025

Bill Sandhu, Public Works Director

Patrick Crowley, Senior Public Works Manager



CITY OF  
**MODESTO**  
CALIFORNIA

# BACKGROUND

---



# Citywide Fuel-Card Lock Services

- Fuel-Card Lock is a commercial fleet system to manage fueling activities
- Similar to a “Credit Card” specific to fuel stations for filling vehicles and equipment
- Security protocols are programmed to monitor and manage
  - Fueling Stations
  - Fuel Grade Diesel, 87-Octane (91-Octane restricted to Police Motorcycles and specialized Fire Equipment)
  - Daily gallons/dollars per vehicle
  - Personal Identification Numbers (PINs) assigned to staff
  - Dedicated “credit card” assigned to vehicle
  - Negotiated fuel purchase cost



## Citywide Fuel-Card Lock Services cont.

- Current Agreement Established June 2, 2020 by Resolution 2020-247
- First Amendment June 2023 due to vendor divesting of retail locations (City Manager Authority)
- Second Amendment January 23, 2024 by Resolution 2024-013 increased funding to a Not-to-Exceed of \$4,500,000 annually
  - Additional funding due to fuel cost increase
  - Expanded Fire Apparatus
  - Additional Transit Buses
  - Additional Fleet Vehicles to Support Measure H Programs



## Citywide Fuel-Card Lock Services cont.

Fuel Card-Lock - Boyett Petroleum	
Year 1	\$1,584,642
Year 2	\$2,644,150
Year 3	\$2,968,108
Year 4	\$3,551,547
Year 5 (July – Dec 2024)	\$2,197,017
<b>TOTAL:</b>	<b>\$12,945,464</b>
<b>2<sup>nd</sup> Amendment – TOTAL:</b>	<b>\$14,400,000</b>



CITY OF  
**MODESTO**  
CALIFORNIA

# PROPOSALS MEETING FUTURE NEEDS

---



# Citywide Fuel-Card Lock Bidding Process and Outreach

- March 8, 2024; City Manager authorized the Solicitation of Bids
- August 27, 2024; Requests for Proposals (RFP) 2324-94 Issued
- October 1, 2024; Proposals Formally Opened
- Evaluation Committee
  - Seven City Staff Members (Management from Police, Fire, Parks, Recreation and Neighborhood, Public Works - Fleet Manager and Senior Public Works Manager)
- Evaluation Criteria ranked based on submittals
  - Price Proposal/Cost; Locations offered - (Number of Fueling Sites Offered); Fuel Card Administration - (Fuel type, quantity per transaction in a day); Fuel Purchase Reporting (transaction history, file format, per fuel card/vehicle); National Fuel network participant; References



CITY OF  
**MODESTO**  
CALIFORNIA

# PROPOSAL - RESULTS

---



# Citywide Fuel-Card Lock Bidding Results

- Two Proposals Submitted
  - Stan Boyett & Son, Inc. dba Boyett Petroleum
  - Hunt & Sons, Inc
- Both Proposals Achieved Equivalent Scores
- Evaluation Committee Determined that Two Vendors Would Better Serve the City's Fueling Needs
  - Both Vendors have a Local Presence
  - Both Vendors have positive Work History Serving the City
- Finance Committee
  - Accepted forwarding to Council for Approval, March 24 2025



# Citywide Fuel-Card Lock Financial Impacts

Description	Year 1	Year 2	Year 3	Year 4	Year 5	Total
<b>Fuel Card-Lock - Boyett Petroleum</b>	\$2,250,000	\$2,250,000	\$2,250,000	\$2,250,000	\$2,250,000	\$11,250,000
<b>Fuel Card-Lock - Hunt &amp; Sons</b>	\$2,250,000	\$2,250,000	\$2,250,000	\$2,250,000	\$2,250,000	\$11,250,000
<b>Consumer Price Index (5%)</b>			\$225,000	\$236,250	\$236,813	\$698,063
<b>Total for 5-Yr Contract</b>	<b>\$4,500,000</b>	<b>\$4,500,000</b>	<b>\$4,725,000</b>	<b>\$4,736,250</b>	<b>\$4,736,813</b>	<b>\$23,198,063</b>



CITY OF  
**MODESTO**  
CALIFORNIA

# RECOMMENDATION

---



## STAFF RECOMMENDATION

- Resolution approving Agreements for the furnishing of Fuel-Card Lock Services with Stan Boyett & Son, Inc. dba Boyett Petroleum, Modesto, CA; and Hunt & Sons, Inc., Ceres, CA for an annual combined estimated total of \$4,500,000 and a total amount between all Agreements combined not to exceed \$23,198,063 over five years; and authorizing the City Manager, or his designee to execute the Amendment.



# QUESTIONS?



CITY OF  
**MODESTO**  
CALIFORNIA

Item #19

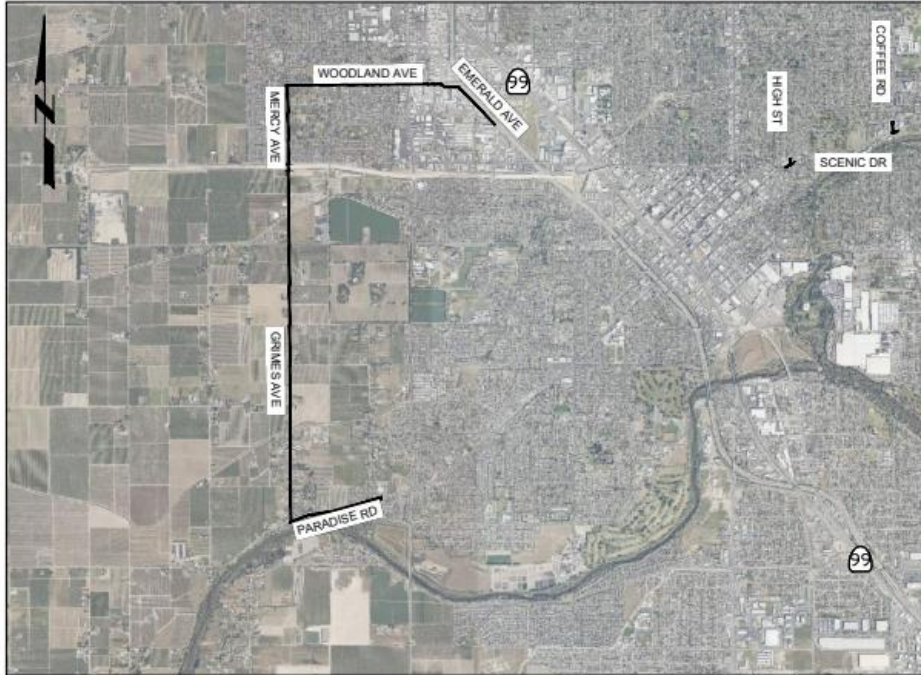
# SEWER TRUNK REHABILITATION ON GRIMES, MERCY AND WOODLAND PROJECT



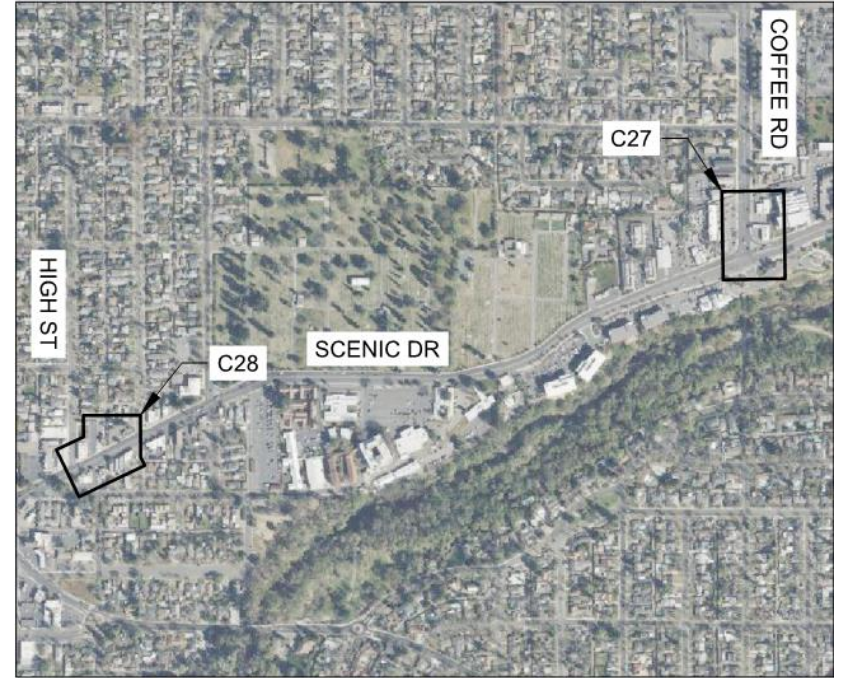
Cristian C. Ciotau, P.E., S.E.  
Engineering Division Manager, Utilities  
Department



# PROJECT BACKGROUND & SCOPE



LOCATION MAP



## PROJECT LOCATION



## Project Background & Scope

- Wastewater Collection System Master Plan includes the rehabilitation of the West Trunk (approx. 26,000LF)
  - This first phase of the West Trunk was already rehabilitated (approx. 8,400LF) in a previous project (West Trunk Sewer Rehabilitation Project)
  - This project includes the rehabilitation of various trunk sizes on the following streets :
    - Paradise Rd
    - Grimes Ave
    - Mercy Ave
    - Woodland Ave
    - Emerald Ave
  - The project also includes replacing of sewer mains on the following Streets:
    - High St
    - Scenic Dr
    - Coffee Rd
-



## PROJECT BACKGROUND & SCOPE

- This project involves the rehabilitation of the current sewer trunks and manholes, along with the installation of new manholes and new sewer lines
  - Cured-in-place pipe (CIPP) sewer trunk rehabilitation:
    - Approximately 17,600 LF of 54-inch
    - Approximately 5,421 LF of 27-inch
    - Approximately 1,981 LF of 18-inch
    - Approximately 22 LF of 12-inch
  - Replacement of approximately 446 linear feet of existing 12 and 15-inch sewer lines with new 18-inch
  - Replacement of approximately 534 linear feet of existing 6-inch sewer mains with new 8-inch sewer main
-



# Contractor Selection

- The project was advertised for bids on November 19, 2024, pursuant to City Charter Section 1307
  - Bids were publicly opened on January 21, 2025
  - A total of four bids were received
  - SAK Construction LLC, was the responsible bidder with the lowest responsive bid
  - The bid received from SAK Construction LLC was 34.77% below the Engineer's Estimate
-



# Anticipated Project Expenditures

<b>Estimated Construction Contract</b>	<b>\$22,830,295</b>
<b>Construction Contingency</b>	<b>\$2,739,636</b>
<b>Construction Administration – City Staff</b>	<b>\$750,000</b>
<b>Engineering/Design/Administration – Consultant and City Staff</b>	<b>\$900,000</b>
<b>TOTAL ANTICIPATED CONSTRUCTION EXPENDITURES:</b>	<b>\$27,219,931</b>



## Recommended Actions

- Approving the Construction Documents for the West Trunk Sewer Rehabilitation Project, accepting the bid, and awarding a contract to SAK Construction LLC, MO, for a total amount not to exceed \$25,569,931
  - Amending the Fiscal Year 2024/25 Capital Improvement Program Budget in the amount of \$26,823,000
-



CITY OF  
**MODESTO**  
CALIFORNIA

Questions?